

Since 1988



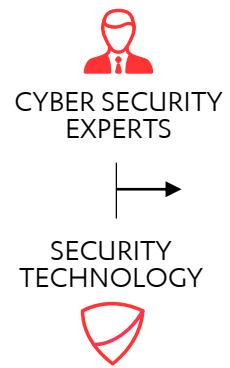
# CYBER SECURITY LIVES HERE



**F-Secure** has driven innovations in cyber security, defending tens of thousands of companies and millions of people for three decades. Our sophisticated technology combines the power of machine learning with the human expertise of our world-renowned security labs. F-Secure's security experts have participated in more European cyber crime scene investigations than any other company in the market, and our products are sold all over the world by over 200 broadband and mobile operators and thousands of IT resellers.

## Why F-Secure?

- Growing revenue & healthy profits & strong balance sheet
- Proven sales channels
- Best-in-class technology & knowhow
- Corporate security market in fast growth



## Our channels

**CORPORATE SECURITY PRODUCTS & SERVICES**

**RESELLERS**  
4000+

**CYBER SECURITY SERVICES**

100,000+ COMPANIES

HUNDREDS OF LARGE ENTERPRISES

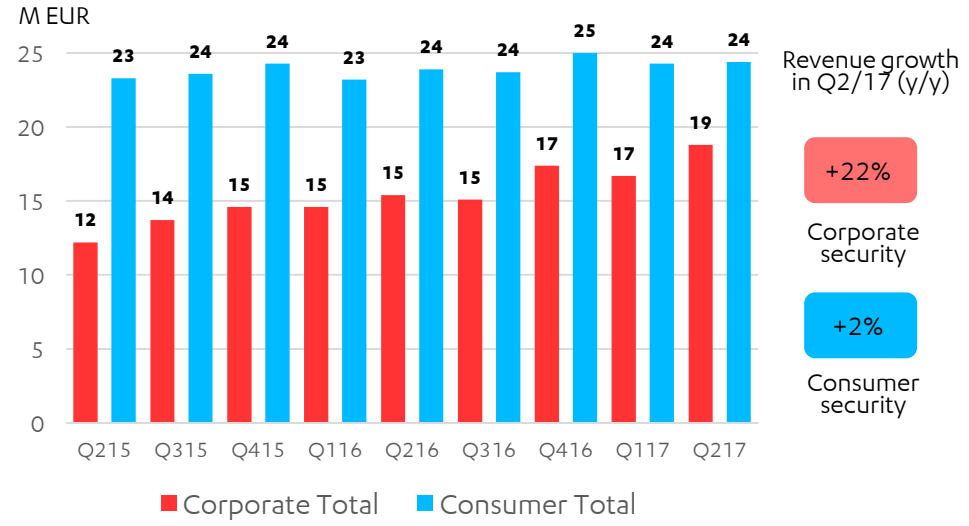
## Financials

### Revenue & profitability

	2015	2016	GUIDANCE 2017
Revenue	148 M (+7%)	158 M (+7%)	Growth
EBIT	20 M (14%)	19 M (12%)	8-12 M
Cash & AFS	87 M	93 M	
Deferred revenue	50 M	54 M	

All figures in Euros

### Corporate security drives revenue growth



**CONSUMER SECURITY PRODUCTS**

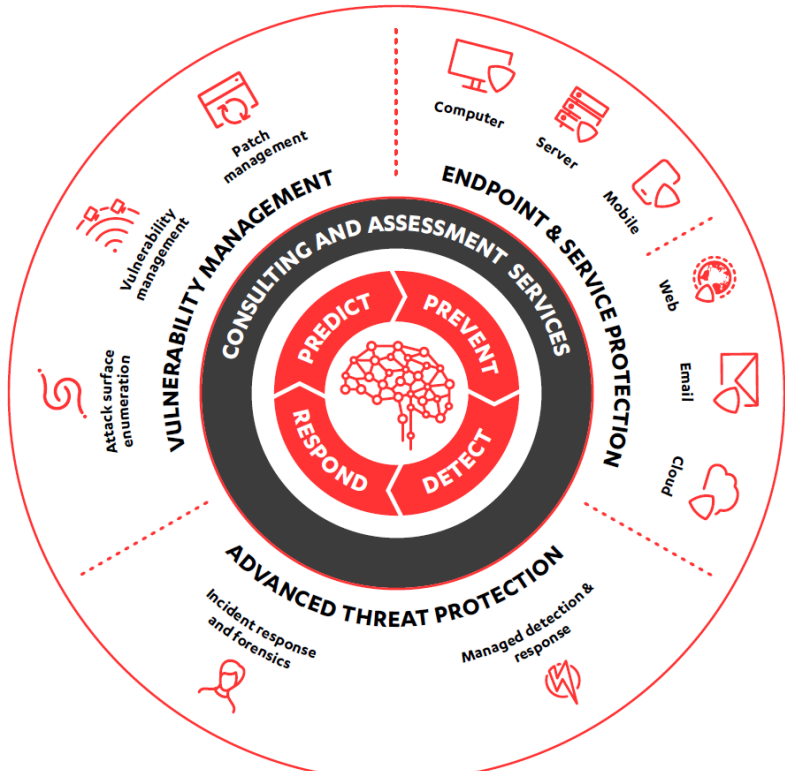
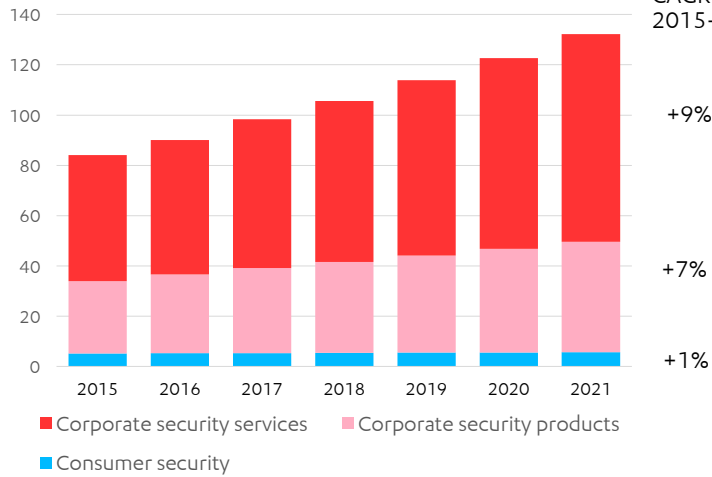
**OPERATORS**  
200+ globally

**RETAILERS AND WEBSHOPS**

TENS OF MILLIONS OF CONSUMERS

# Offering matched to a growing market

Information security market (Gartner) Expected CAGR 2015-21



## Key products for consumers



**F-Secure SAFE**

End point protection, family protection



**F-Secure FREEDOME**

VPN & privacy



**F-Secure KEY**

Password management



**F-Secure SENSE NEW**

Connected home, Internet of things



## Key products for businesses



**Protection Service for Business Business Suite**

Endpoint Protection

Small businesses

Mid-market

Global enterprises



**Rapid Detection Service**

Managed Detection & Response



**F-Secure Radar**

Vulnerability Management



**Cyber security services**

Cyber security Consultancy

Small businesses

Mid-market

Global enterprises