



30 years in cyber security

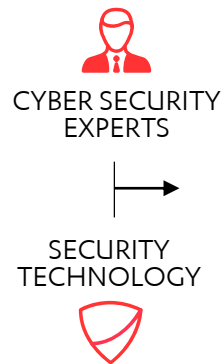
ENTERPRISE-GRADE SECURITY FOR THE MID-MARKET



F-Secure has driven innovations in cyber security, defending tens of thousands of companies and millions of people for 30 years. Our sophisticated technology combines the power of machine learning with the human expertise of our world-renowned security labs. F-Secure's security experts have participated in more European cyber crime scene investigations than any other company in the market, and our products are sold all over the world by over 200 broadband and mobile operators and thousands of IT resellers.

Why F-Secure?

- Growing revenue & healthy profits & strong balance sheet
- Proven sales channels
- Best-in-class technology & knowhow
- Corporate security market in fast growth



Our channels

CORPORATE SECURITY PRODUCTS & SERVICES

RESELLERS
6000+

CYBER SECURITY SERVICES

100,000+ COMPANIES

HUNDREDS OF LARGE ENTERPRISES

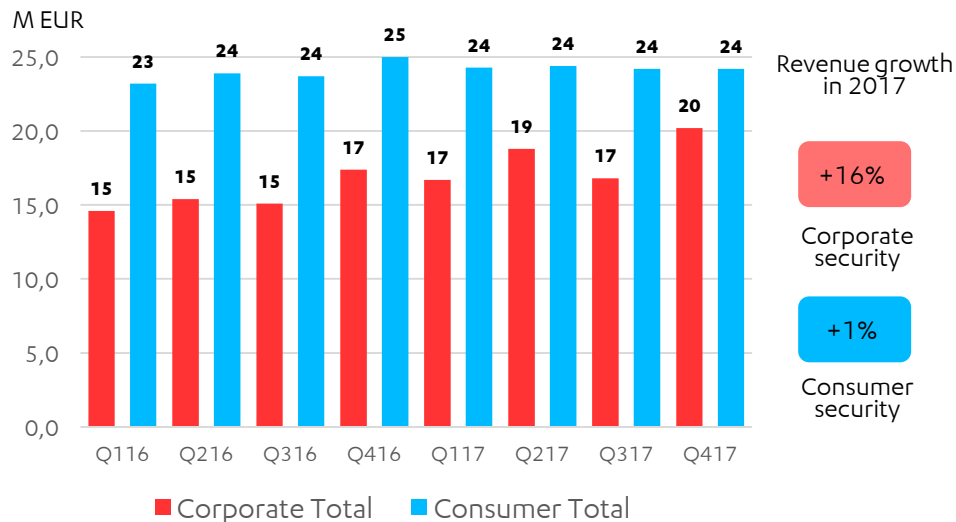
Financials

Revenue & profitability

	2016	2017	GUIDANCE 2018
Revenue (Growth, %)	158 M (+7%)	170 M (+7%)	B2B > +15% B2C Same level as 2017
EBIT (% of rev)	19 M (12%)	11 M (7%)	8-12 M
Cash & AFS	93 M	90 M	
Deferred revenue	54 M	61 M	

All figures in Euros

Corporate security drives revenue growth



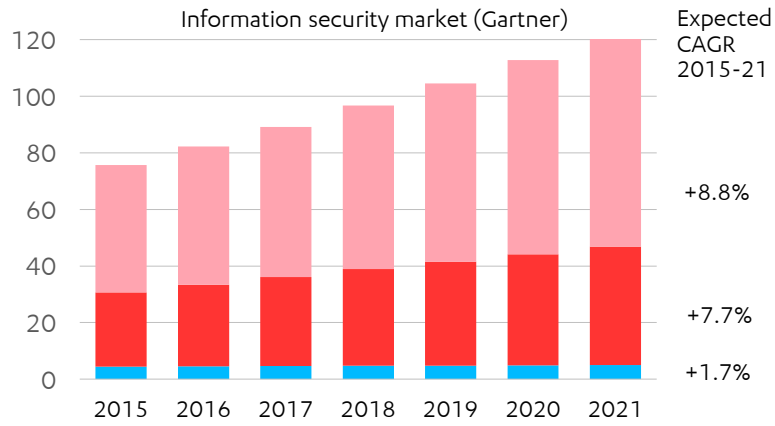
CONSUMER SECURITY PRODUCTS

OPERATORS
200+ globally

ECOMMERCE & RETAIL

TENS OF MILLIONS OF CONSUMERS

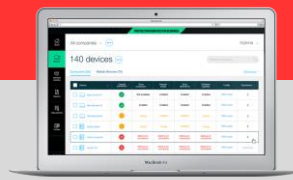
Offering matched to a growing market








■ Corporate security services
■ Corporate security products
■ Consumer security





Key products and services for businesses





		Small businesses (-200)	Mid-market (200-5000)	Global enterprises (5000+)
	Protection Service for Business Business Suite	Endpoint Protection	●	●
	To be launched in 2018	Endpoint Detection & Response	●	●
	Rapid Detection Service	Managed Detection & Response	●	○
	F-Secure Radar	Vulnerability Management	○	●
	Cyber security services	Cyber security Consultancy	●	●

Key products for consumers

- 
F-Secure TOTAL
F-Secure SAFE
 End point protection, family protection

- 
F-Secure FREEDOME
 VPN & privacy

- 
F-Secure KEY
 Password management

- 
F-Secure SENSE
 Launched in 2017
 Connected home, Internet of things

