**F-Secure**

# IT'S BETTER TO BE SAFE THAN SORRY

"The advanced threat monitoring is super easy and worry-free for our team since it is almost invisible to us. Our team can sleep better at night knowing that the IT environment is being continuously monitored."

**Jeppe Hoff, IT Manager**

| Company name: | Industry: | Country: | Solutions from F-Secure: |
|---|---|---|---|
| Hvide Sande | Maritime | Denmark | F-Secure Rapid Detection & Response; F-Secure Protection Service for Business |

**HVIDE SANDE**
Shipyard · Steel · Service

Hvide Sande provides ship-building and maintenance services and solutions for shipowners worldwide. The company also develops steel structure scaffolds, heavy lifting equipment, and transportation used by some of the largest companies in the wind and offshore industries.

# KEEPING THE COMPANY RUNNING

Keeping the company running is the most important objective for any IT team. The hard truth is that even a single day without full access to the company's critical IT services can be very expensive. Hvide Sande learned that lesson the hard way after being hit by a cyber attack.

Security has been a much higher priority ever since that day, leading the company to update its password policies and review its cyber security solutions. When they discovered that some of their email accounts had been hacked and that some crypto locker incidents had gone undetected by their existing antivirus software, they were alerted to the importance of protecting Hvide Sande's business with stronger cyber security solutions capable of detecting more advanced threats.

# MOVING TO CLOUD-MANAGED SOLUTIONS

Hvide Sande's business was previously based in one location, but after adding another site some distance away the IT team considered alternatives for managing their IT environment. They decided to introduce new cloud-based email services.

According to Jeppe Hoff, IT manager at Hvide Sande, "The IT environment has been changing rapidly. Things have become much better since we moved to fully cloud-based office applications and security solutions. Cloud-managed solutions have been easier to manage and updates are automatically available without needing to run updates to local servers. We can also get help from our IT services provider much more easily, along with services such as outsourced security monitoring."

The company's IT service provider is completely responsible for managing F-Secure's Endpoint Detection & Response solution for them, contacting Hvide Sande only if they notice something suspicious. This outsourced service was a natural choice for Hvide Sande, since it requires no additional headcount or expertise. The IT services provider handles everything for them.

According to Jeppe Hoff, "This approach has been a very good arrangement for us because it allows our team to focus on our other daily responsibilities. We definitely recommend this managed service using F-Secure's Rapid Detection & Response solution to other companies with limited in-house IT resources."

# BETTER SAFE THAN SORRY

The usual approach is for the IT services provider to actively monitor the customer's IT environment during business hours and promptly notify the customer if a real cyber attack has been detected. They can then provide guidance on how to remediate the threat, or even stop the attack in the middle of the night with automated remote response capabilities.

F-Secure Rapid Detection & Response solution documents cyber threats as a series of detected actions and sub-actions in the monitored IT environment. Every now and then, a warning is triggered by some harmless incident such as the addition of new computers to the network or when a number of new applications are installed. Those incidents are very easy to filter out as safe activities. If a targeted cyber attack is detected in the IT environment, F-Secure's specialized cyber security experts are available on-demand to perform a detailed forensics analysis or provide response guidance from experienced threat hunters.

In the words of Jeppe Hoff, "The advanced threat monitoring is super easy and worry-free for our team since it is almost invisible to us. Our team can sleep better at night knowing that the IT environment is being continuously monitored."

According to Henrik Kortermann, CEO of Kortermann-IT, "Most companies realize they need more security than traditional antivirus solutions only after they have faced a breach. Unfortunately, companies that have not yet faced a breach often fail to understand how important it is to have a solution like F-Secure Rapid Detection & Response. I would definitely recommend F-Secure for other organizations that are looking into improving their approach to detection and response."

Both Hvide Sande and Kortermann-IT agree that in the end it's better to be safe than sorry, and it's better for F-Secure's Rapid Detection & Response to give too many warnings rather than too few.

# PREPARED FOR THE FUTURE

In the increasingly complex world of cyber security, the role of IT services provider is becoming even more important. Hvide Sande is a great example of the additional layer of security that can be obtained by using F-Secure's Rapid Detection & Response solution.

Hvide Sande is currently looking into further security improvements. The IT team has recently been occupied with a number of issues related to the European Union's

GDPR regulations and that work is still in progress. Cloud service protection is another area that will be considered in the near future.

As Jeppe Hoff concluded, "F-Secure's cloud-based security solution for detecting advanced threats turned out to be really good for us and also made it easier for our IT services provider to provide outsourced security monitoring services."

## About Kortermann-IT

As a certified F-Secure Service Provider, Kortermann-IT acts as an IT advisor and provides outsourced IT teams for Danish companies that either don't have an IT team in-house or lack IT skills in a specific area. Their aim is to communicate reliable information about IT security, to teach their customers about its importance, and to provide outsourced management of the customers' IT environment.

## About F-Secure

Nobody has better visibility into real-life cyber attacks than F-Secure. We're closing the gap between detection and response, utilizing the unmatched threat intelligence of hundreds of our industry's best technical consultants, millions of devices running our award-winning software, and ceaseless innovations in artificial intelligence. Top banks, airlines, and enterprises trust our commitment to beating the world's most potent threats.

Together with our network of the top channel partners and over 200 service providers, we're on a mission to make sure everyone has the enterprise-grade cyber security we all need. Founded in 1988, F-Secure is listed on the NASDAQ OMX Helsinki Ltd.

**f-secure.com/business | twitter.com/fsecure | linkedin.com/f-secure**