

Easy administration and maintenance of security systems through web-based central management, plus 20% reduction in costs



Sankyo Kasei Co., Ltd., a specialist in chemical products manufacture and sales, has seven offices in Japan, with an IT division at their main office which is responsible for managing all the company's in-country PCs. As the company's business changed over the years, so the number of PCs it needed also changed. Following concerns about security software and license management, Sankyo Kasei decided to switch to F-Secure® Protection Service for Business™ from its previous anti-virus software which the company had used for 10 years.

Previous Security Measures and Issues

- What kind of security measures did you apply previously?

From around 1998, we started changing our work environment by assigning a single PC to each employee, and we really didn't have any security measures in place then. We started working overseas and one day one of our workstations stopped working because it got infected by a virus. This is when we first realized that we needed to secure our systems. We consulted our local software dealer and compared security software from three major companies, and eventually selected one from the three. We ended up using this software for around 10 years.

- Why did you switch from the anti-virus software that you had used for 10 years?

Our personnel was getting bigger and managing each PC and license was becoming a big burden. We started thinking that having each employee take responsibility for the security of their own PC was not effective in terms of maintaining the security of our entire system. Regarding license management, we used to manage everything in an Excel file but due to the increase in staff size, it became difficult to accurately track the number of PCs that were actually being used. We also had contractors and temp staff in our office which made license management according to the number of PCs even more difficult. This hassle also created additional costs.

Protection Service Implementation and Reasoning

- What made you consider F-Secure's Protection Service?

Easynet, our reliable software dealer, introduced us to F-Secure's Protection Service informing us that "there's a service where you can monitor the security status of everything through a portal". We looked at the service and found it attractive because it let us track which PCs were being used, and enabled us to administer virus definition updates centrally

We compared the service with others but we knew the overall advantages of F-Secure's Protection Service were exceptional when we were first introduced to it. To be honest, before we were introduced, we did not know of F-Secure. We read a lot of things on the internet and learned that there wasn't anything bad about the company. We also learned that F-Secure had a fair share and presence in the security industry on a global scale.

Facts-at-a-glance

Customer: Sankyo Kasei Co., Ltd.

Industry: Specialized trading company

Solution: F-Secure Protection Service for Business

Users: approx. 100

三栄化成株式会社



Kunihiko Mukoda
Vice President and
Assistant Manager,
Information System
Division

Sankyo Kasei Co., Ltd. established in 1946, provides chemical products and related goods (building materials, transport machines, household goods, etc.). Headquartered in Osaka, Japan, the company has seven domestic offices and three offices in Asia. Of the company's 98 employees, 70% are involved in sales. The company's Information System division is responsible for managing all the PCs in their seven domestic offices.

Results

- In what specific areas have you attained good results?

We have attained good results in the following five areas:

1. Central management of virus definition updates

You can see the general security status from the administration screen, which makes it possible to react to exceptions visible. Simplified user interface guides you to solve any problems PCs might have making security management easy.



2. Automated and fast virus definition updates

The virus definitions are updated automatically and quickly on each machine and take up very little system resources, so we can work smoothly without any worries. Our previous security software was very resource intensive and when we updated everything at once, our bandwidth was clogged. Many of our sales staff needed to head out and couldn't wait until the updates were done, so it affected our business.

3. Silent installation

We were surprised when Protection Service automatically installed itself and at the same time deleted our previous software. As the one responsible for IT system changes in our company, I was personally pleased and found the function to be useful because I was worried that I may delete other software by mistake if I had to manually delete the previous security software.

4. Great support

F-Secure's technical support is remarkable. I always receive answers and solutions on the spot without any wait and their staff explain things in a friendly and polite way that makes everything easy to understand.

Lastly...

- What kind of companies do you think F-Secure's Protection Service is well suited for?

It's probably the most appropriate solution for companies that don't have their own dedicated IT department. The service provides easy central management and automatic virus definition updates so a secure system can be maintained even without the need for an IT department or security system administrator.

F-Secure Corporation protects consumers and businesses against computer viruses and other threats from the Internet and mobile networks. We want to be the most reliable provider of security services in the market. Our award-winning solutions are available for workstations, gateways, servers and mobile phones. Founded in 1988, F-Secure has been listed on the Helsinki Exchanges since 1999. The F-Secure headquarters are in Helsinki, Finland with regional offices around the world. F-Secure is the global market leader in mobile phone protection provided through mobile operators, such as T-Mobile and Swisscom and mobile handset manufacturers such as Nokia.

"F-Secure" and the triangle symbol are registered trademarks of F-Secure Corporation and F-Secure product names and symbols/logos are either trademarks or registered trademarks of F-Secure Corporation. Other product and company names mentioned herein may be trademarks of their respective owners. Copyright © 2008 F-Secure Corporation. All rights reserved. 081218