

# F-Secure Protection Service for Business



## Business case

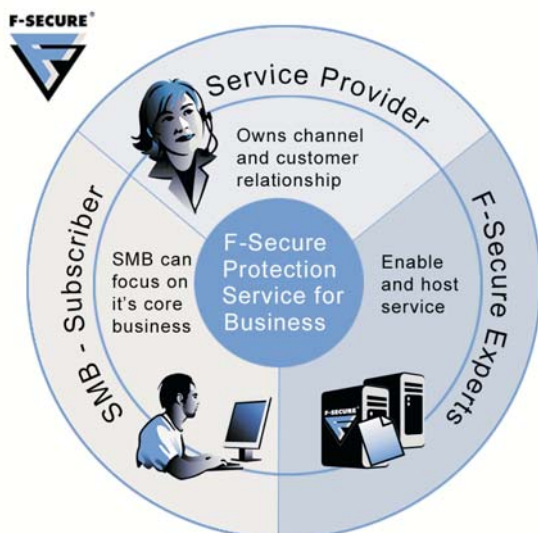
Still today, many small and medium businesses (SMB) remain unprotected against such online threats as network worms and viruses. IT security is an increasing challenge for SMBs with limited budgets and human resources leaving them open to attack. Although a wide range of security software solutions exists, many lack ease of management and are difficult to upkeep.

In order to tackle the challenge, SMBs are increasingly turning to managed security services from their service providers to make up for scarce resources, and to obtain the security they need. With F-Secure® Protection Service for Business™, service providers are able to serve their SMB customer segment better, enhance the customer experience, increase support efficiency and at the same time establish a new source of revenue.

## Solution Overview

F-Secure Protection Service for Business is a hosted and managed security solution. It is suited for multiple types of service providers, such as telcos, ISPs, MSSPs and other network service providers aiming to enhance the scope and depth of their managed security service offering. F-Secure Protection Service for Business enables service providers to offer high quality security services for SMBs' desktops and file servers at affordable rates.

With F-Secure behind the technology, research and business model, service providers will gain a competitive edge in their ability to deliver the full range of services to any potential SMB customer. The solution consists of two key elements: F-Secure's award winning security software and an easy-to-use web-based management portal, including an online overview of the SMBs security status, security reports and ability to distribute and manage security profiles for the SMB's.



## Key Benefits for Service Providers

New source of revenue with revenue share business model.

Minimum capital investments.

Increased customer satisfaction and retention.

Service offering with co-branding and customization.

Fully hosted and managed service with easy and fast service deployment.

Access to management portal giving service provider support a view to the SMB network and facilitating troubleshooting.

F-Secure experts available for support.

## Key Benefits for SMBs

Award winning security for desktops.

Easy to manage antivirus client for file servers.

Easy to manage and maintain service with automated and transparent security updates and upgrades.

24/7 security overview and reporting.

## New source of revenue

F-Secure Protection Service for Business enables service providers to offer complementary value added services (VAS) to suit their existing offering to SMB customers with high profit opportunities, increased customer satisfaction and loyalty. The services can be offered under SPs own brand and name throughout all the service provider's marketing channels, leading to a positive customer experience. Multiple service combinations are available for the service provider to enable a flexible offering to suit the SMB's need.

## Minimum capital investments

The service is fully hosted and managed by F-Secure and setting it up does not require heavy investments. The service concept enables service providers to utilize their existing customer care and billing systems for supporting and maintaining the security service. When partnering with F-Secure the service provider remains in full control over its own customer base.

## Complete security solution for SMB

F-Secure Protection Service for Business provides the service provider's SMB customer with fully automated easy-to-use protection against viruses and other Internet threats. The complete solution enables protection of desktops and file servers and their management through a web-based portal. The web-based management portal provides access to 24/7 security overview on all computers covered by the service. It enables subscription management, real-time monitoring of the SMB network status and security risks. Through the portal possible issues can be addressed without delay. It also facilitates service provider's customer communication in troubleshooting situations enhancing customer service.

## Easy management and maintenance with automatic updates and upgrades

Security industry's most frequent antivirus updates are delivered directly to service providers SMB customers automatically and transparently. The updates and upgrades are created by F-Secure professionals and are delivered without intervention from the service provider, SMB user or IT administration.

## F-Secure experts available for support

F-Secure experts will be at your service supporting service deployment and launch. Service providers have access to dedicated account and project management services sharing best practices knowledge on how to deliver security as a service.

## Solution components

### Virus and Spy Protection



Real time protection against viruses, worms, and, Trojans, stopping attacks via e-mail, web, floppy disks and CD-ROMs. Detects and removes spyware and rootkits secretly installed on PCs and servers. High level of protection is maintained by F-Secure's signature updates, that are among the industry's fastest.

### Internet Shield



Intrusion prevention for Internet based threats. Protects the end-user against hackers and Trojans while connected to the Internet through several components such as firewall and application control.

### Spam Control



Controls all inbound mail messages and separates the spam from the important mails by placing it into a separate folder.

### Management portal

Provides access to 24/7 security overview on all workstations covered by the service facilitating trouble shooting for both, the SMB and Service Provider.

### Supported operating systems

Windows 98, Windows 98 Second Edition  
Windows ME  
Windows 2000  
Windows XP Home & Pro  
Windows 2000 Server (32-bit)  
Windows Server 2003 Standard (32-bit)

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